

Grove Park Inn, Asheville, N. C.

Absolutely Fireproof

Open all the Year

The Finest Resort Hotel in the World

August 25, 1919.

Mr. E. M. Skinner,

Boston, Mass.

Dear Mr. Skinner:

This letter I presume will suffice to witness our acceptance of your proposal to build an organ for Grove Park Inn.

The price of the organ is \$30,000, and you accept our present organ at a valuation of \$10,000 as payment against this sum. We are to pay in addition to that sum \$5,000 in cash upon delivery of your organ or \$10,000 if you find upon consultation with your associates that you can not agreeably arrange it at \$5,000 and another \$5,000 twelve months from that date and the balance in twenty-four months from date of erection; deferred payments to bear interest at rate of six per cent, and allowing you title to the instrument until fully paid, also allowing us to pay in full before this date if we find we can do this, which I think we can.

The approximate specification of the organ is as per enclosed schedule.

Yours very respectfully,

Biltmore Industries

Hand Weaving and Hand-Carved Woodwork

Biltmore Industries had its beginning in the year 1901, in an industrial school started in Biltmore Village under the patronage of Mrs. George W. Vanderbilt.

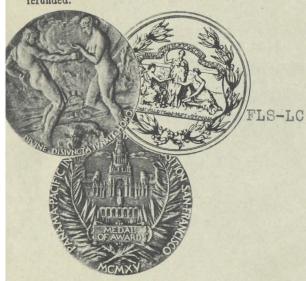
The enterprise so far outgrew its early surroundings that in 1917 Mrs. Vanderbilt sold it in its entirety to Mr. F. L. Seely, who built and operates Grove Park Inn.

Unique Old English shop buildings have been built on the grounds of the Inn, and the Industries, with all its workers, moved into its new home—some three miles from the place of its birth.

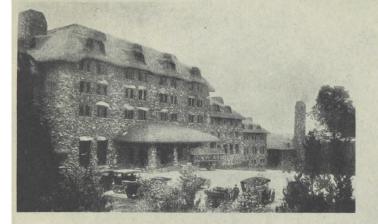
The same workers are employed, and the products are being made as they have been made from the beginning.

Every piece of Biltmore Homespun is guaranteed to contain absolutely nothing but new sheep's wool. The colors are guaranteed, and it is guaranteed not to shrink.

All hand-carved woodwork is guaranteed, and any pieces not perfect will be replaced or the money refunded.



Gold and Silver Medals awarded for hand-carving and hand-woven homespuns



Grove Park Inn, Asheville, N. C.

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September 13th, 1919.

Biltmore Industries

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Dorchester, Mass.

Dear Mr. Skinner:-

I have just received a letter from Washington, with the following suggestions and instructions, which I am hurrying along to you, and will trust you to help us carry out the suggestions:

"Yours September 4th in regard to shipment of your organ from Dorchester, Mass., to Asheville, requiring two or three box cars, which will be ready for shipment about January 1st, 1920.

I have talked to the Transportation Department, and they advise that it will take from a week to ten days time to get these cars from Dorchester to Washington (Potomac Yards), and will require, from Washington (Potomac Yards) to Asheville about four days. In other words, you should figure on about two weeks time from Dorchester to Asheville for these carload shipments.

Dorchester, Mass., is a NYNH&H RR local station, and my suggestion to you is that you ask the manufacturers of the organ to get their requisition for the cars they will need into the hands of the agent of the NYNH&H RR at Dorchester, Mass., at least one week in advance of the time they will need them.

Then, when the cars are loaded and shipped, you have them write me a letter at Washington, D. C., giving the date of shipment and initials and numbers of the cars. As soon as this information is received, then we will get Mr. G. W. Taylor, of our Transportation Department, to get behind the cars, both from Dorchester to Washington and from Washington (Potomac Yards) to Asheville, and facilitate their movement in



Gold and Silver Medals awarded for hand-carving

every way possible. Mr. Taylor tells me, under these circumstances, the cars should be brought thru from Dorchester to Asheville within two week's time.

The reason that I suggest that the shippers of the organ place their requisition for cars with the NYNH&H well in advance of their use, is because cars are very much in demand and will be scarce throughout the winter" winter".

I am very anxious to get to see you, for I want to hear more about the organ.

We all send love and best wishes, and I beg to remain

Very sincerely yours,

Fisherly

F.L. Seely:

6

Mr Skinner worked from this copy to make out SPECIFICATIONS of an ORGAN

prepared by

THE SKINNER ORGAN COMPANY, Dorchester, Mass.

GROVE PARK INN, ASHVILLE, North Carolina.

GREAT ORGAN (In BOX) Qust

16' Bourdon (Pedal Extension) # 2

8' Diapason 42

8' Diapason 44

8' Erzahler Com

8' Clarabel Flute 7 2

8' Flute Celeste)

8' Gedeckt

AND DESCRIPTION OF THE PERSON OF THE PERSON

)INTERCHANGEABLE WITH SWELL) 4' Octave .

4' Flute 8 Comofseen Julie of M.S. 10/16/19
84 French Horn Jured to Solo

Tremolo

Piano 3 worked from relay on great,

Blank

Blank

SWELL ORGAN (In Box)

16' Bourdon -

- 8' Diapason 42
- 8' Spitz Flute com 48
- 8' Flute Celeste
- 8' Salicional -
- 8' Voix Celeste
- 8' Claribel Flute
- 8' Gedeckt ~
- 4' Octave
 - 4º Celestina (2 Rank Unda Maris) 72
- 4' Flute
- '2' Flautino

SWE	LL ORGAN (Continued)
	solo Mixture grus & Pie (Solo) new brusks #3
16*	English Horn Com-
8,	Cornopean 7/2
8,	Flugel Horn
8,	Vox Humana
	Tremolo ISCARCHARGHARLE SINE CHON STRAIL CHOM
	Blank
	Blank
	Blank
	Blank
ORC	HESTRAL ORGAN (In Box) — 61 SMS.
16'	Gamba 57
8,	Diapason 45
8.	Concert Flute # 1 4 2 /3
8.	Aeoline 6 o
8.	Unda Maris
81	Kleine Erzahler - 2 ranks (on
8 8	Dulcet (5)
4 8	Flute Harmonique
2	2/3 Nazard same as Sa attle very soft Sp. 71. Sc.
81	Clarinet C-
8,	Orchestral Oboe com-
1	Earp (with Dampers)
10	Celesta
1	Tremolo
+	Blank
	Blank

Blank

Blank

	SOLO ORGAN (In Box)		
	8' Cello gnoss Sant se		
	8' Gamba Celeste		
	4' Hohl Proise 8'musette 10		
	16' Bassoon new (orchistrala)		
	8' Orchestral Oboe)		
	8. Clarinet)INTERCHANGEABLE WITH ORCHUSTRAL ORGAN		
	8. Heckelphone new scale to be worked out)		
	8' Heckelphone new scale to be worked out) 8' Tuba come (large schoolet) French Hover large. Tremolo		
	Blank		
	Blank		
	Blank		
	ECHO ORGAN (In Box) — ()		
	8' Vox Humana		
	Cathedral Chimes 28		
	Tremolo		
	Blank Salitural P		
	Blank Voix Colotos (Eithes 10/17/19		
	Blank Flute 4		
	PEDAL ORGAN - Augmented		
1	32' Gravissima (12' Resultant)		
	16' Sub Bass 5 11 x 13		
	16' Bourdon 47 2		
	16' Echo Lieblich		
	16' Gamba		
	8' Octave		
-	8° Gedeckt		
-	8' Still Gedeckt		
	8' Cello 32' Brandarde + O Provide for E. M.S. 10/16/19 16' Trombone. 10 + 8×8		
	16' English Horn		
	8' Tromba S		
	16' Piano		
	8' Piano		
	16. Lanson - Suggested by Qu. 62 or appel by Steer 8/9/19		