

ESTABLISHED 1851

# Gen. Kilgen & Son, Inc.

OFFICERS  
CHAS. C. KILGEN, PRES.  
ALFRED G. KILGEN  
GEO. J. KILGEN  
CHAS. C. KILGEN, JR.  
EUGENE R. KILGEN

Builders  
Pipe Organs

REPRESENTATIVES IN  
NEW YORK  
CHICAGO  
KANSAS CITY  
PORTLAND, ORE.  
LOS ANGELES

MAIN OFFICE & PLANT  
3817-29 LACLEDE AVE.

ST. LOUIS, MO.

November 17th, 1924

Rt. Rev. Msgr. F. G. Ostrowski,  
2311 Southport Ave.,  
Chicago, Illinois.

Re: St. Josaphat's Cath. Church.

Rt. Reverend Sir:

The enclosed specification is an enlargement of our original specification and you have a considerable more actual pipes. There is no borrowing in this specification except where you will obtain better tonal results, and be able to use some of your present pipes. For instance in the Swell Bourdon in order to get this stop in large enough scale to obtain a much more fuller tone quality it is necessary that your present lowest pipe would be pitched up three or four notes and then we will add new pipes to the bass.

Understand me that we will suppose that your present low C measures 5 x 6 inches. This pipe will become an E and the new low C will be 6 x 8 inches. The old pipes then will be cut off to bring them back into pitch. By doing this and carrying it straight through to 97 pipes you have a Bourdon Flute Unit that is really marvelous and worth a lot more than if you had a small Bourdon set a small Stopped Diapason set and a small Flute set even though you may have more pipes you would not have as fine a tone quality or the volume.

I would like to take you to some of our organs and prove to you the marvelous results in handling a Flute unit like this.

Our contemporaries do not understand the value of this kind of organ building and none of them have the experience in electric organ building that we have.

There also was a time when organ builders (nearly all companies) used wind chests large enough to crawl into because the action gave a great deal of trouble and they wanted to make it accessible for the repair men. This is another thing that has been done away with by nearly all companies because with this old time big wind chest it is impossible to obtain a perfect Tremolo without having a big fan that puts the pipes out of tune.

You will notice that this organ is built with three separate wind chests one independent of the other. This is done so that the organists may play a rapid staccatto accompaniment and a smooth running melody on another manual without effecting the solo melody

# Geo. Kilgen & Son, Inc.

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as that will be obtaining wind from a different chest and a different bellows.

We propose to use your case as it now stands and dividing the organ in such a way behind the case that it will not stick up and cover the window, however, if it would be to your pleasure to cut your present case in half and divide the organ we would do this at the same price but we do not advise this because it will spoil the architectural effect in the church and ruin the looks of your organ case.

You will notice by our contract that in all cases we charge freight and drayage but in your particular case where I have had a personal contact with you as Mr. Oechsner and Mr. Londergen who are responsible for making a great many sales consider your organ of such vital importance that they insisted upon me visiting you personally and then coming to St. Louis to obtain every concession possible in your favor in giving you this wonderful organ.

So that my fathers and brothers in conference today decided with me on giving you the enclosed specification complete and ready for use in your church including freight, drayage and everything for the sum of \$13,353.00.

Of course this organ has a great many features that our original specification did not have but at the same time if you would have purchased the organ on the original specification we absolutely know that you would have been satisfied with every detail, because we never suggest an organ that we are not sure we could satisfy our customer with.

Please inform your organist that any maintenance he might need on his organ tuning and repairing that all he will have to do is to call our office and we will take care of it free of charge until the first of the year and we hope that at that time you will make up your mind to buy a KILGEN organ and if you do buy a KILGEN organ there is no further worry on your part because you can console yourself that you have bought the best organ from every stand point.

Hoping I may have the pleasure of meeting you on my return trip to Chicago, I remain Rt. Rev. Sir,

Very respectfully yours,

*Geo. Kilgen & Son Inc.*  
*Alfred G. Kilgen*

AGKEDG