



P. E. McDONALD, REGISTRAR

NORTH TEXAS STATE TEACHERS COLLEGE

DENTON, TEXAS

March 28, 1924.

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Dear Mr. Shulenberger:

Let me preface this letter by a statement concerning my relations to your representatives, Messrs. Reynolds and Ford, in Chicago. On the occasion of my visit to the latter place I was introduced to Mr. Reynolds by Mr. Stanley Seders and the former not only drew up, together with me and Mr. Seders the original specifications of the organ, on the basis of which draft we made our final specifications, but also showed me a number of your organs in the city. Mr. Reynolds also assured me that in the event the Moller organ should be selected I should receive a certain compensation for my services. This agreement he later confirmed in a letter, dated Jan. 5, a copy of which I have before me and from which I quote the following:

"Confirming our verbal understanding this is to advise you that in case the College decides on a Moller Organ, we would be pleased to engage your services to supervise the work in connection with the organ, such as having the organ chambers built exactly according to specifications and dimensions, to look after the hauling of the organ from the railroad depot to the College and to see that the organ is properly stored and taken care of until our installer arrives, then to see that our installer gets the proper assistance in connection with the installation of the organ, also that chambers are plastered with hard cement with smooth surface".

Of course, not being conversant with the assignment of territories nor the agreements between yourself and your agents I am not in a position to voice any opinion relative to the ethics involved in your decision to have me deal direct with you; I merely wish to leave nothing undone to protect Messrs. Reynold's and Ford's interest insofar as this statement of facts may be helpful toward that end.

In the negotiations relative to the building of our college organ about ten organ firms figured, firms of the highest repute, including Skinner, Heck & Hastings, Hall, Austin, Kimball, Estey, etc. In the final elimination five remained under consideration, including your firm. All these remaining firms made similar promises relative to employing me in a similar capacity as your firm thru Mr. Reynolds had done. In connection with our verbal conference I also agreed to act as a sort of field agent, promising to be on the lookout for organ jobs and to give the firm selected by us advance information concerning such openings together with data as to the proper persons to get in touch with and as much of the local situation as I might be in a position to ascertain. In consideration of these services, and bearing in mind that my time is pretty continually occupied right now because of my working on a text book and that for this reason it is only fair that I should be reasonably reimbursed for the loss of time thus entailed, and because of the further fact that, not only could there be no charge of favoritism successfully sustained inasmuch as almost identical offers were submitted by all the firms finally involved and that President Marquis saw no objection in my receiving such compensation for actual services to be performed,



NORTH TEXAS STATE TEACHERS COLLEGE

DENTON, TEXAS

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I had no hesitancy in accepting these offers. It was expressly understood that such compensation should in no wise represent a commission; it was further understood that all the firms wanted me to do was to give an unbiased examination to their several propositions and to recommend that one that seemed to me to be the most meritorious viewed from all angles. Your proposition, giving us the greatest value for the amount expended and being at the same time submitted by a thoroughly reliable and responsible firm, a firm that has been awarded some of the most important and costly organ contracts in the country, a firm, further, that was recommended to me by men of the type of my personal friend George Benkert, Stanley Seders and such nationally known organists as Dr. Clarence Dickinson, Clarence Eddy, Pietro Yen, and others, having received the assurance from Mr. Moller himself that he would personally supervise the building of our organ and guaranteeing the best quality of materials and workmanship, seemed so favorable that I had no choice but to recommend, in all conscience and in the light of my best and most mature judgment, awarding the contract to your firm. The committee was at first disinclined to act on my recommendation, having, as a matter of fact, voted in favor of another competing organ firm previously, and it was only after once more painstakingly analyzing your proposition and assuring them that I was convinced both of the reliability of your firm and its absolute integrity in carrying out its obligations and engagements, or the obligations and engagements of its agents, that I won them over to my way of thinking.

In view of the above facts, namely that you won the award only "by a hair" and the further fact that should the committee even suspect the slightest variation on the part of your firm from any promises definitely made in connection with the organ purchase, I feel sure you will honor the promise made me by Mr. Reynolds, which I accepted in absolute good faith and which was made by your representative duly appointed and known officially as your official appointee, authorized to make contracts and to act for you in all matters concerning purchase of organs. I therefore ask you, before we go any further in this matter, to confirm Mr. Reynolds' promise to me. If you send me this confirmation you may consider the contract as good as signed.

I am sending you enclosed the specifications finally agreed on between us; one other copy goes to Mr. Benkert for his final revision. If necessary or desirable I suggest that Mr. Benkert see you again in person, then send me the revised draft, in triplicate; two of which might be signed by you or Mr. Moller. In the event this final version is satisfactory I shall have the proper officer here sign and send on to you. Don't forget to incorporate agreement to have a representative appointed for Texas no later than completion of our organ, as per Mr. Moller's recent promise.

One final word:— There is a wonderful opportunity for firstclass organ builders in this state; the surface has just been scratched. Dallas, Fort Worth and environs contain most of the wealth and culture of the state. You have representative organ in this part of the state. It looks to me like extremely good business, even to the point of actually losing money on this one particular job, to put in a real "show organ", which, needless to say, I should be glad and anxious to show at any time to prospective buyers. I know now of



NORTH TEXAS STATE TEACHERS COLLEGE

DENTON, TEXAS

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number of excellent and some immediate prospects, ranging from \$ 12,000 to \$ 25,000, in our immediate vicinity, all of whom would be profoundly influenced in their choice, if not determined, in the matter of the selection of their organ by a thoroughly representative organ here in Denton. Nearly every other builder of repute is represented in Dallas or Fort Worth by one or more fair to good organs. Denton is only about an hour's run from either city - Dallas now has nearly 300,000 and Fort Worth almost 200,000 inhabitants - frequent train and auto service, to be augmented by next fall by an interurban with hourly schedule.

I repeat - you will make no mistake in building us an organ even if you actually lose money - I know as one who knows the situation intimately that, if you care to build up a clientele here in Texas, a real master-organ will pave the way and sell many big organs for you.

Pardon the length of this communication, but I felt as the I should lay the whole situation before you in detail so that you may be guided accordingly.

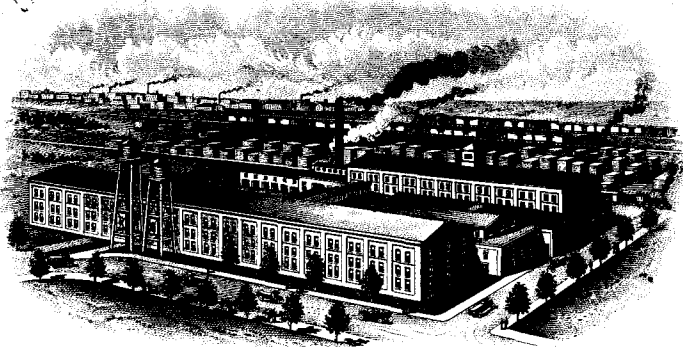
With all good wishes, and high regards to Mr. Moller, and sincere appreciation of his ready willingness to comply with our several requests,

Yours very sincerely,


W. E. Metzger

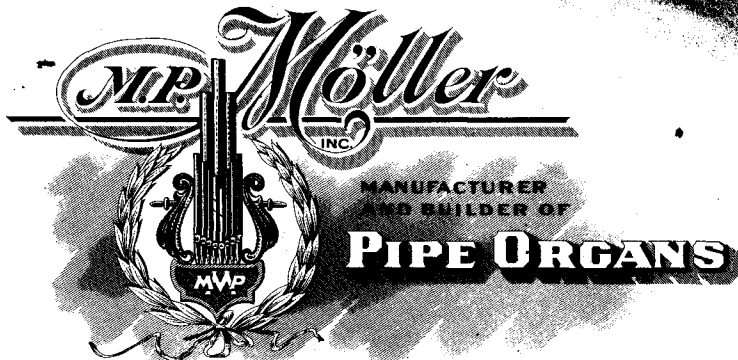
** I forgot to add the last paragraph of Mr. Reynold's letter, referring to the amount of the compensation promised -

" For this service we will be pleased to pay you a salary equal to 5% of the cost of the organ."



ESTABLISHED 1880.

CHICAGO OFFICE:
6054 COTTAGE GROVE AVENUE
OFFICE PHONE, FAIRFAX 5239
RESIDENCE PHONE, FAIRFAX 2823



FACTORY:
Hagerstown, Maryland, U.S.A.

CHICAGO, ILL., April 4, 1924

Mr. M. P. Moller,
Hagerstown, Md.

Dear Sir:

Referring to the organ we have been trying to sell to the State Teachers College, Denton, Texas.

We did not know that you had any representative covering Texas. When we were figuring with a Church in Texas some time ago, you told us of some Music House that had represented you in a way.

Prof. Metzenthin of the North State Teachers' College came to Chicago on January 2nd to investigate organs, and intended to go on to New York. He had no idea of considering the Moller Organ, as his previous experience with them was not satisfactory, however, on his arrival at Chicago, he got in touch with Prof. Seder a personal friend of his, who told him that he would be making a mistake to buy an Organ without first investigating the Moller and suggested that they go to hear a Moller. They got in touch with us and we made arrangement to go and show them several of our organs, and Prof. Metzenthin when we got through, was sold on the Moller, and asked us to be present at Denton, Texas on February first when the contract was to be awarded.

After his return to Texas, he happened to think of his friend Mr. Benkert of Lancaster, Pa., and he sent him our specification for his criticism. Benkert made up new specifications with a lead pencil, which Prof. Metzenthin sent to us for a price, but at the time of the meeting at Denton, Texas on February first, they showed Mr. Ford a specification from you, which was made up between you and Mr. Benkert. They also showed Mr. Ford specifications from other Companies and they were not altogether satisfied with any of them, and they asked Mr. Ford to make up a new specification, which he did, right there, and then, and which was accepted. This thing was boiled down between Estey and ourselves, and was put to vote, and Estey got the majority and a tentative contract was awarded to Estey at the time of the meeting.

We worked with Prof. Metzenthin through the President of the College, and was able to have them hold off the signing of the contract with Estey until they gave our organ further consideration. We considered that this would be a fine place to locate a Moller Organ, and in order to knock Estey out, we made a very close price, and with the new price quoted, Prof. Metzenthin advised us that they were going to give us the contract, and we have been expecting it

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Mr. Moller -2-

every day. If it had not been for us being on ~~the~~ guard and sticking on the job as we did, Astey would have had this contract several weeks ago.

Another thing: After we had them won over, we lost them again, on account of Mr. Marquis, President of the College who happened to go to Cedar Falls, Iowa and there heard some extremely unfavorable criticism of the Organ in the Teachers College there. We had to get busy immediately and use some high power ammunition to satisfactorily explain why the organ at Cedar Falls was not satisfactory, to win the committee back again.

You said that this man Benkert has spent his time and money, and you had to take care of him, because you feel that he was the one that was selling the Organ. The fact to the matter is, that we were the ones that was selling the Organ, and we do not understand why Benkert of Lancaster, Pa., could sell an organ in Texas for you, if we cannot. If you have a representative in Texas you would naturally have to tell him that this organ was sold through the factory, and we do not understand why you could not say the same thing about us. We are certainly entitle to this help from you, with the amount of business we have turned in to you, and the time and money we have spent on this deal.

We did not go down in Texas to solicit this business, they came here and solicited us. We are not deliberately going into another representative's territory, and had we known that you had a representative in Texas we certainly would have referred the prospect to you.

We agreed to pay Prof. Metzenthin 5% of the cost of the Organ. For this commission Prof. Metzenthin was to look after our interest during the installation of the organ, that is, he was to look after the organ on its arrival to see that it was properly handled and properly stored until our man arrived on the job to install it. He was to check up all the measurements, to see that the organ chambers were properly provided, wind conductors and conduits properly installed. In other words, he was to be our representative during the preparation of the organ chambers and during the installation of Organ.

Now, we have spent over \$250.00 on this deal, say nothing about our time at Chicago and over a week's time going to Denton, Texas, and we thought that we were doing a fine thing by trying to get an organ in this college for the Moller Company, and you can believe it or not, but the Moller Company had as much chance on getting this order, as you had to fly, if it had not been for the active and persistent manner in which we kept after it, and we would have gotten it beyond all question of a doubt, but we are not so sure about it now.

We were asked by Prof. Metzenthin to take Benkert's specification and duplex it so as to keep the price down to \$15,000.00 and send it after it was so arranged to Benkert for his criticism, if any, which we did, but Benkert never answered our letter, but got busy with the factory and never mentioned

Mr. Moller -3-

to you, I presume, about what we had done. If he did, you had the right to have taken the matter up with us before the thing had gotten so far, but inasmuch as the matter has become so mixed up, we are willing to split our commission with Benkert.

Yours truly,

R

FORD & REYNOLDS

Memorandum of Agreement,

Made this 11th

day of April A. D., 1924, by and between M. P. MOLLER, Inc., of Hagerstown, Maryland, party of the first part, and

NORTH TEXAS STATE TEACHERS COLLEGE (OF DENTON, TEXAS)

of the second part.

Witnesseth: That the party of the first part hereby agrees to build an organ after and according to the annexed specifications and plans to be hereafter approved by party of second part, and to erect it in.....

North Texas State Teachers College, Denton, Texas.

ready for use on or before the FIFTEENTH day of SEPTEMBER A. D., 1924, or as soon thereafter as possible in the event of delays beyond his control.

2. The party of the first part agrees that the organ when completed shall be first class, free from defects in material or workmanship, and that the party of the second part may have it examined, immediately on completion, in the presence of representative of first party, by a competent and disinterested expert, and if said examination shows that the organ does not conform with this agreement the party of the first part agrees to remedy defects at his own expense.

3. The party of the first part guarantees the action and construction of the organ for a term of five ~~one~~ year from date of completion and agrees to correct defects in material or workmanship that may be brought to his attention within that time, without cost to the party of the second part. This does not include tuning or ordinary care of the organ (or electric motors which are guaranteed by the manufacturers for one year).

4. In consideration of the above, the party of the second part agrees to pay M. P. Moller, Inc., or order, the sum of Fifteen Thousand Dollars (\$15,000.00).

AS FOLLOWS:

5. The party of the second part also agrees that the building will be in proper condition for the installation of the organ one weeks previous to date of completion; that they will allow, free from interruption, suitable convenience and opportunity for the installation in the building, provide such a condition of quiet as is necessary for the proper tone regulation and tuning of the instrument, and necessary light, heat and power.

6. The party of the second part also agrees to insure the organ or its parts against loss by fire, water, etc., as soon as the parts are placed in the building, for the benefit of the parties hereto, as their interests may appear.

6-1/2. The party of the first part agrees to arrange to maintain a permanent tuner in the state of Texas who will be available for future tuning. Also, the appointment of this tuner to be made immediately upon the completion of the above organ.

7. When electric motor is included in specifications, party of the second part agrees to provide foundation and enclosures when necessary; to furnish and install all wind conductor between blower and organ; to do all wiring connected therewith; to install such lights as may be needed for the erection and future care of the organ, and do any necessary cutting of floors, partitions, or other parts of the building. In the event that automatic remote control motor starter, electrical conduits or other special equipment are required they are to be furnished by party of second part.

8. When organ chambers are so located that organ must be hoisted by skids, block and tackle or other mechanical means the necessary apparatus is to be furnished by party of second part.

9. It is mutually agreed that the title and ownership of the organ shall remain with party of the first part until the contract price, before mentioned, has been fully paid, after which the instrument shall become the property of the party of the second part; also that all verbal agreements and understandings are merged in this contract, and the specifications and details of construction attached hereto.

In Witness Whereof we have hereunto set our hands and seals this day and year first above written.

WITNESS

W. E. McFurkin

.....(SEAL)

Party of the first part

.....(SEAL)

.....(SEAL)

North Las Vegas State Teachers College.....(SEAL)

by J. W. Smith.....(SEAL)
Business Manager

Party of the second part

NOTE—If terms other than “cash on completion” are desired they can be arranged for before contract is signed. All deferred payments to be secured by notes signed by church trustees and bear interest at 6% from date.

SPECIFICATIONS

OF

THREE MANUAL PIPE ORGAN

MANUALS:- Compass CC to C, 61 Notes.

PEDALS:- Compass CCC to C, 32 Notes.

ACTION:- Moller's Patent Electro-Pneumatic throughout.

Stops controlled by stop keys.

Console Detached. Finished in.....

GREAT ORGAN

(In Great Organ Chamber)

1	16'	Open Diapason.....scale 30.....85 Pipes
2	8'	First Open Diapason.... " 38.....73 "
3	8'	Second Open Diapason...From #1, scale 42..73 Notes
4	8'	Gross Flute....All Open Wood.....73 Pipes
5	8'	Gemshorn.....Conical.....73 "
6	8'	Tibia Clausa or Melodia.....73 "
7	8'	Tuba.....19. inch Wind Pressure.....85 "
8	4'	Flute Harmonic...Harmonic fr. Tenor C.....85 "
9	2'	Piccolo Harmonic.....From #6.....73 Notes
10	8'	Dulciana.....From #18.....73 "
11	8'	Camba.....From #15.....73 "
12	4'	Octave.....From #1, scale 54..83 "
13	4'	Clarion.....From #7.....73 "
14		Chimes.....(Class A Began).....25 Tubes

CHOIR ORGAN

(In Choir Organ Swell Box)

15	16'	Contra Viole....Large Scale.....97 Pipes
16	8'	Violoncello.....From #15.....73 Notes
17	8'	English Open Diapason.....73 Pipes
18	8'	Dulciana....12 lowest pipes Wood.....73 "
19	4'	Violin.....From #15.....73 Notes
20	8'	Clarinet.....73 Pipes
21	8'	Gemshorn.....From #6.....73 Notes
22	8'	Concert Flute....All open Wood.....85 Pipes
23	4'	Pern Flöte.....From #22.....73 Notes
24	8'	Viole D'Amour.....73 Pipes
25	8'	Unda Maris....from Tenor C.....61 Pipes
26	3 Rks.	Soft String Mixture.....183 "

(Individual Stop Tablets) Console to be arranged so that each rank may be drawn separately by means of individual

SWELL ORGAN stop keys in addition to 3 rk. stop key
(In Swell Box)

27	16'	Bourdon.....73 Pipes
28	8'	Stopped Diapason.....85 "
29	8'	Open Diapason... Scale #2.....73 "
30	8'	Viole D'Orchestra.....73 "
31	8'	Viole Celeste.....61 "
32	8'	Salicional.....85 "
33	8'	Vox Celeste.....61 "
34	8'	Quintadena.....85 "
35	8'	Clarabella Flute.....73 "
36	8'	French Horn.....73 "
37	8'	French HornOrchestral Oboe.....73 "
38	4'	French HornFrom #23.....73 Notes
39	4'	Art Flöte.....From #34.....73 "
40	16'	English Horn.....85 Pipes
41	8'	English Horn.....From #40.....73 Notes
42	8'	Vox Humana.(Sep. Box & Tremolo).....73 Pipes
43	4 Rks.	Dolce Cornet.....292 "

Console to be arranged so that ranks may be drawn separately on individual stops in addition to the 4 Rank stop keys

ECHO ORGAN
(Played from Great Manual)

44	8'	Echo Flute	(Silent Stop)
45	4'	Wald Flute	(Silent Stop)
46	8'	Muted Violin	(Silent Stop)
47	4'	Violins	(Silent Stop)
48	8'	Vox Humana	(Silent Stop)

PEDAL ORGAN
(In Great Organ Chamber)

49	32'	Diapason Resultant.....	32 Notes
50	16'	Double Open Diapason.....	44 Pipes
51	16'	Bourdon.....(Big Scale).....	44 "
52	16'	Violone....In Swell Organ Room....	32 "
53	16'	Lieblich Gedeckt..From #27.....	32 Notes
54	16'	Taba-12 Pipes, extended from #7....	32 "
55	16'	Contra Viole.....From #15.....	32 "
56	8'	Octave Diapason...From #50.....	32 "
57	8'	Bass Flute.....From #4.....	32 "
58	8'	Violoncello.....From #15.....	32 "
59	8'	Taba.....From #7.....	32 "
60	8'	Dalciana.....From #18.....	32 "
61		Chimes/.....From #14.....	25 Notes
62	16'	English Horn	From #40 - - - 32 Notes

COUPLERS

62		Swell to Great 4'
63		Swell to Great 8'
64		Swell to Great 16'
65		Choir to Great 4'
66		Choir to Great 8'
67		Choir to Great 16'
68		Great to Great 4'
69		Great to Great 16'
70		Swell to Choir 4'
71		Swell to Choir 8'
72		Swell to Choir 16'
73		Choir to Swell 4'
74		Choir to Swell 8'
75		Choir to Swell 16'
76		Choir to Choir 4'
77		Choir to Choir 16'
78		Swell to Swell 4'
79		Swell to Swell 16'
80		Swell to Pedal 4'
81		Swell to Pedal 8'
82		Great to Pedal 4'
83		Great to Pedal 8'
84		Choir to Pedal 4'
85		Choir to Pedal 8'
86		Swell Unison Off
87		Great Unison Off
88		Choir Unison Off
89		All Couplers Cancel
90		Pedal to Pedal (At Octaves)
91		Echo to Echo 4'
92		Echo to Echo 16'
93		Echo "On" Great "Off"

MECHANICALS

94		Swell Tremulant
95		Choir Tremulant
96		Echo Tremulant
		Crescendo Indicator.

ADJUSTABLE COMBINATIONS

(Operated by pistons placed under respective manuals)
(Visibly operating stop tablets)

Great 1-2-3-4-5-6 and Cancel
Swell 1-2-3-4-5-6 and Cancel
Choir 1-2-3-4-5-6 and Cancel
Pedal 1-2-3-4-5-6 and Cancel, duplicate studs on toe board.
General 1-2-3-4 and Cancel, duplicate studs on toe board.
Pedal to Manuals "ON" and "OFF" coupler pistons on each manual.
"ON" and "OFF" piston coupling all manuals to the Great.
Master Piston connecting all Swells to the Swell Pedal.

PEDAL MOVEMENTS.

- 1 Great to Pedal Reversible
- 2 Balanced Swell Expression Pedal
- 3 Balanced Choir Expression Pedal
- 4 Balanced Great Expression Pedal
- 5 Swell to Pedal Reversible
- 6 Sforzando Pedal
- 7 Grand Crescendo Pedal (Beginning at the softest stop and drawing all stops including reeds and couplers in their order, of power by a single movement at the foot. By reversing the movement all stops and couplers are cancelled in their order.

Organ Bench with Music Shelf.

Concave Pedal

Electric blower, motor, generator.

Freight & Drayage from Factory to College & Installation

Denton, Texas.

April 3, 1924. G.



North Texas State Teachers College

R. L. Marquis, President

Denton, Texas

DEPARTMENT OF EDUCATION

May 10, 1924.

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Dear Mr. Shulenberger:

Yes, I'm the guilty party - Waldemar Eric Metzenthin, quondam resident of Steelton, Pa. and proud holder of a degree from classic old Franklin & Marshall College, class of '99. I also remember your brother, F.M., very distinctly, but must confess to my inability to recall you personally with the same degree of distinctness. Now that we have thus mutually identified ourselves and may be pardoned for looking upon each other as personal acquaintances, if not friends, our business relations, I hope, will take on a more intimate touch and smooth the way for still pleasanter personal relations this summer.

I am looking forward to the receipt of the signed contract, with the matters under discussion successfully ironed out and you and Benkert mutually in agreement. Benkert has undoubtedly heard and judged your French Horn and I am willing to take his verdict on that.

Kindly advise me concerning the following-

1. What kind of floor is the most desirable for organ chambers?
2. Are any special electrical contrivances needed beyond the regular installations for a building of this type (lighting and fans) ?
3. What will be the total weight of organ (exclusive of console) ?
4. What would you advise as the best distribution of pipes in organ chambers ? Placement of console ?
5. When, in your judgment, will the organ be ready for shipment ?

Yours very sincerely,

W. E. Metzenthin

Denton, Texas
June 4, 1924.

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Dear Mr. Shulenberger:

We are wondering about the status of our organ specifications. Will you kindly inform me whether you have ever gotten together with Mr. Benkert relative to them and, if so, what have you and he finally decided on. The understanding was that I was to have submitted to me a copy of the specifications that you and Mr. Benkert had agreed on and that I was to forward this copy with, either suggestions, or my O.K.

Kindly also give me the following information -

1. Have you received plans of auditorium from the architects: Page Bros., Austin, Texas ?
2. How much of an opening shall we leave for grills on side walls of organ chambers ? (See enclosed sketch for details and dimensions.) The contractor is ready to do the plastering and ought to know within the next few days about the exact openings to be left.
3. Do I understand you to say that cement floors would be perfectly all right for organ chambers ? Or ~~is~~ wood to be preferred? We should prefer cement floors - all things being equal - on account of reduced fire hazard.)
4. Has work on organ progressed sufficiently for you to intimate when shipment might be expected? Make a reasonable guess. (When ready to ship, kindly ship via Texas and Pacific R.R., via Texarkana.)
5. Have you any further instructions to builders to prepare for installation of organ, including room for blower, space for organ console, preparation for wiring, conduits, etc. ? If any such preparations are necessary now is the time to make them, while the the building is under course of construction.

Hoping to hear from you in reference to the above, or any other points of interest or significance that your experience suggests, I am,

Yours very sincerely,

W. E. Metzenthin
W. E. Metzenthin.

Kinetic Engineering Company

QUIET ORGAN & SPECIAL BLOWERS

MAIN OFFICE AND WORKS
SIXTIETH STREET AND BALTIMORE AVE.



Philadelphia, Pa., July 1, 1924.

858

M.P. Moller,
Hagerstown, Md.

Gentlemen -

We acknowledge receipt of the specifications of the organ for the North Texas State Teachers College, Denton, Texas, which organ will require a 10 H.P. Blower and a 325 Watt generator.

Yours very truly,

KINETIC ENGINEERING COMPANY.

A.B. Jensen

CJ.

Order

Nº 588

FACTORY ORDER
MÖLLER ORGAN WORKS
HAGERSTOWN, MARYLAND

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To Mr. J. East

Date July 8, 1906

Please get out immediately the following material:

Get ready the following rods, sized as per spec, all full length
for North Penn State Institute College, Hagerstown, Penn., organ
No. 3000. To will send these rods ready by the first of Sept.

1 Day Girder, 10 ft long

1 Day for frame, 10 ft long

1st in

2 weeks

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Ship via. _____

To _____

Street and No. _____

City _____

Signed by A. B. Zimmerman

THE A. GOTTFRIED CO., ERIE, PA.

ACKNOWLEDGMENT

CUST. ORDER NO.

DATE

OUR ORDER NO.

7/8/24.

11041

DATE COMPLETED

FROM

M.P. Moller, Hagerstown, Md.

SHIP TO
W.E. Metenthin, North Texas State Teachers College,
Denton, Texas.

WHEN TO SHIP

VIA

WIND PRESS.

PITCH
A-440

NAME OF STOPS, SUPPLIES, ETC.	AUG. 25, 1924.	SCALES COMPASS	NUMBER OF PIPES		% OF TIN		MOUTH	
			ZINC	METAL	WOOD	FLATTED	CUT UP	

REMARKS

16' Tuba Senora CCC-C 73 Pipes (Harmonic from middle C) 10" Wind

(Full length) Voice very smooth, full round tone)

12 Bass Notes to be wood.

16' Contra Fagotta Large Scale CCC-C 85 Pipes full length, 6" Wind

8' French Horn CCC-C 73 " full length 6" Wind

The voicing should be the very best as this organ is going to be used as a
demonstrating instrument.

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NORTH TEXAS STATE TEACHERS COLLEGE

DENTON, TEXAS

July 14, 1924.

558

Dear Mr. Shulenberg:

I take pleasure in sending you, enclosed, the blank you have requested me to get filled in by manager of Electric Light and Power Co. of Denton.

I wish, also, to thank you for your information concerning completion of organ and the matter of voicing. As things look now, it may be possible for me to leave here early in August, and certainly not later than the 15.

You will recall; perhaps, that Mr. Moeller in my earlier correspondence with him, offered to pay my expenses and stay in Hagerstown. In view of your ready concessions to me personally, I wish to absolve Mr. Moeller from that promise, but would like to ask as a special favor that sometime during my stay with you you might be able to arrange to personally conduct me on a tour of inspection so as to give me an opportunity to see and hear your really big organs in New York City and in West Point.

Please, also, during this period of construction of our organ remember that my reputation is bound up with the product your factory is turning out now, that I had to win out over the combined opposition of practically every member of the organ committee and that the severest criteria of judgment will have to be successfully met by this organ, both tonally and mechanically. So let us leave nothing undone to assure us a strictly A - 1 product of organ building skill and art.

I suppose you are right in your assumption that I shall have an opportunity of seeing many old friends and cronies in Hagerstown; as a matter of fact I am looking forward to my trip not as a mere formal business affair, but rather as a social and friendly visit among old pals.

Very sincerely,

W E McPeckham



NORTH TEXAS STATE TEACHERS COLLEGE

DENTON, TEXAS

August 8, 1924.

858

Dear Mr. Skulenberg:

No doubt by this time you have my telegram in which I ask whether it would be possible for you to delay construction on organ, without inconveniencing yourself or the personnel of the factory, to the end that, first, I might be given the opportunity to personally observe the finishing touches, especially be present at the voicing, and yet give me the chance of finishing out my teaching term here and, second, that the organ be not shipped before we have everything in readiness here for its prompt erection and installation. You will also have noted that our auditorium will not be finished before about the end of September, or early in October, and since we want both plaster and paint to thoroughly dry out before we set up the pipes and we do not want to have to shift and shunt the material unnecessarily, on the one hand, or to pay demurrage on it on the tracks, it would suit us much better not to have to take care of material here until shortly before the building is ready.

Of course, unfortunately this is in distinct contradiction to our former suggestions, but it was not until very recently that the fact was established that the building would be so long in being finished. Weather conditions and shortage of labor, especially plasterers and painters, have brought this changed state of affairs about.

Concerning the dimensions and style of console: your standard console will be all right, altho I wish we could devise some scheme whereby the rounded effect could be obtained without detriment to the elasticity of combination piston action.

Will you be kind enough to let me know what you consider the best route from St. Louis to Hagerstown? I expect to arrive in St. L. a little after 11 A.M. I know I can get a B&O train out at 12.05 noon, but does this train make direct for Hagerstown. All things being equal, I should prefer not to come on the Pennsylvania, by way of Harrisburg, because I have been over that route dozens of times and would appreciate a change. Are there any other big lines out of St. Louis for Maryland points, maintaining a fast schedule?

I am still hoping to be able to leave here about Aug. 15, in which event I shall be in Hagerstown about noon, Aug. 17.

Very sincerely,

W. E. Metzger



NORTH TEXAS
STATE TEACHERS COLLEGE

DENTON, TEXAS

August 16, 1924.

COMMITTEE ON RECOMMENDATIONS

J. W. SMITH, CHAIRMAN
E. D. CRIDDLE
P. E. McDONALD
G. A. ODAM

858
Dear Mr. Shulenberger:

I am sure you must think we are crazy down here, or at least that we don't know our own minds, first urging you ~~as~~ emphatically as possible to rush organ contract and now asking you, equally emphatically, to hold it up as long as possible. I have explained that the failure of the contractors to get auditorium ready for installation made it desirable to delay shipment, so as to avoid either the necessity of paying excessive demurrage, or the shunting and shifting of organ materials from one place to another.

But there is with me a more important reason - I am very anxious to visit your factory - first, I want to be present while the voicing is going on, second, I want to learn as much of organ construction as it is possible for one to get in a few weeks, third, I want to talk to you and Mr. Moller relative to some kind of a scheme by which I might be able to represent your interests here in Texas. To a certain extent these reasons are confidential.

Now here is the point - I can not justify my asking for funds from the college for making this trip unless the voicing and assembling can be held up until the last week in August, (that being the reason, as far as the college is concerned, of my coming to the factory) inasmuch as I can not leave here before August 25th., and August 27th. would be the earliest possible date of arrival in Hagerstown.

For the reasons set forth above I want to ask you ^{as} a most distinct personal courtesy that you delay, if at all possible, the construction, or if that is too late, the voicing and assembling of the organ until about August 27th. If you can not do this I can not undertake the trip at the expense of the college, and I am too poor to justify my bearing the expense out of my own pocket, and that in spite of your generous offer of compensation as outlined in previous letters.

In the hope that you can devise some scheme for delaying voicing, assembling and shipping so that I may ask our Board of Regents to send me (with good grace and reasonableness), I am,

Very sincerely,

W E McFadden

POSTAL TELEGRAPH - COMMERCIAL CABLES

CLARENCE D. MACKAY, PRESIDENT.

TELEGRAM

TELEGRAMS
TO ALL
AMERICA



CABLEGRAMS
TO ALL
THE WORLD



POSTAL TELEGRAPH 93322

5BNCM 44 NL 805AM

AUSTIN TEX AUG 24 1924

MOLLER ORGAN CO

HAGERSTOWN MD

HAVE YOU BEEN ABLE TO DELAY WORK ON ORGAN SUFFICIENTLY TO JUSTIFY MY TRIP
EARLY THIS WEEK STOP WHEN WILL YOU BEGIN VOICING HOW LONG WILL THIS TAKE
PLEASE WIRE REPLY CARE BOHN BROS AUSTIN TEXAS MUST HAVE REPLY BY TUESDAY
MORNING? AT LATEST

W E METZENTHIN

*Organ will be on assembling floor week of September eighth.
Voicing will be done same week.*

Answered Postal 8/25/24

858

Order

Nº 720

FACTORY ORDER
MÖLLER ORGAN WORKS
HAGERSTOWN, MARYLAND

To Theodore Diffendal

Date Aug. 30, 1924.

Please get out immediately the following material:

Don't voice any of the pipes for Denton, Texas until Mr. Metzenthin, the organist reaches here, which we expect next week.

858

Ship via. _____

To _____

Street and No. _____

City _____

Signed by _____

Lancaster, Pa. 7/31/24.

858

My dear Mr. Möller:

Yesterday I saw in the September
Diapason the specification of
the Möller Organ for the Stephens
Reformed Church in Reading, Pa.
I like the specification (48 stops)
very much and ~~it~~ would give
me great pleasure indeed to have
a chance to give an organ recital
on such an organ. There I would
have a far greater opportunity
to give an organ recital than I
had on the little, lovely organ in
Emmitsburg. You remember you
mentioned this organ recital on
the Möller Organ in the Stephens Reformed
Church, when I was last in Hagerstown
on the 10th of August. Would you

pay for the organ recital and how
much would you give me for same?
I am very anxious to play on such
a fine instrument.

Did you hear anything of Prof.
Metzenthin? I expected him to
be either in Hagerstown or in
Lancaster by this time, but did
not hear anything of him at
all. When may I expect at least
a part of the commission for the
Denton organ? You know I worked
very hard to get this contract for
you and a 15000 dollar organ is
not a bagatelle. I feel sure, you
would have lost this contract, if
I would not have praised the Köller
organs as a first class instruments.

Hoping to hear from you soon
I remain most sincerely
George Benkert.

Lancaster, Pa. 7/15/24

83-8

My dear Mr. Frankhauser:

Mr. Merritt asked me to write
to you. He would like to have
as soon as possible, two 32 note
cut out switches and action box
for operating same. Please send
these before chest so they can
be wired.

Thanking you in advance
I remain yours

Sincerely

George Benkert.

P. S. Best regards to friend
Hotzgenthian and Mr. Robertson.

sent
9/16/24

St. Louis, Mo. 9/11/1924

g 58

My dear Mr. Shaleburger and
my dear Mr. Fankhauser.

Gentlemen:

Received the wind-sheet,
cut out switches and action box
for operating same and thank
you both very much. Now
my dream will be fulfilled,
because now I will have a Contra
Bamba in the Pedal.

Will you be so kind and
give me the measurement of the
16' Dulciana and the scale of the
16' Viole ^{of the Denton organ}. Thanking you in
advance I remain

Very sincerely
George Benkert.

Order

FACTORY ORDER

Nº 807

MÖLLER ORGAN WORKS

HAGERSTOWN, MARYLAND

To L. W. Robertson,

Date Sept. 20, 1924.

Please get out immediately the following material:

Referring to the 16' Tuba for Denton, Texas, the lower twelve pipes
will be wood, so arrange that accordingly.

858

Ship via. _____

To _____

Street and No. _____

City _____

Signed by _____

FREDERICK I. WHITE

Reed Pipes

FOR CHURCH AND CONCERT ORGANS

IMPORTANT

WHEN ORDERING STATE PITCH, PRESSURE AND
MITERING LENGTH. IF PITCH IS NOT INTER-
NATIONAL SEND PITCH PIPE.

Reading, Mass., September 19th, 19 24

Mr. M. P. Moller,
Hagerstown, Md.

858

Dear Sir:-

Yours of September 17th received, request-
ing us to change the number of pipes, on the Tuba
Sonora, for the North Texas State Teacher's College,
Denton, Texas, to 85 pipes, instead of 73.

We have complied with your requested, and
noted the change on our working orders.

Thanking you in advance for your prompt
notification, I am

Yours very truly,

FREDERICK I. WHITE,

BY

R. Edgar Sargent

S:RES

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	DL
Night Message	NMo
Night Letter	NL

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

WESTERN UNION TELEGRAM

NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	DL
Night Message	NMo
Night Letter	NL

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

RECEIVED AT 108 W. WASHINGTON ST., HAGERSTOWN, MD.

251BR B 52 NL

DENTON TEXAS OCT 27 1924

MOLLER ORGAN CO

173

HAGERSTOWN MD

858

ORGAN MATERIAL HERE NEARLY THREE WEEKS AND NO ASSURANCE WHEN ERECTION
WILL START AUTHORITIES NERVOUS AND CLAMOROUS DEDICATION SCHEDULED
DECEMBER TENTH LESS THAN SIX WEEKS OFF HURRY ERECTOR HERE AT ANY COST
AND WIRE WHEN WE MAY EXPECT ACTION CANT YOU SPARE MAN FROM SANANTONIO
JOB TO GET THINGS STARTED AT LEAST

W E METZENTHEIM

710P

10/29/24

Just received wire from Carl Laue San Antonio before Nov. 5,
Saying to get other men but have not succeeded yet, Barry, you
were not ready earlier when we had men available.
- Day Letter
E. S. S.

CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	DL
Night Message	NM
Night Letter	NL
If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.	

WESTERN UNION TELEGRAM

NEWCOMB CARLTON, PRESIDENT

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CLASS OF SERVICE	SYMBOL
Telegram	
Day Letter	DL
Night Message	NM
Night Letter	NL
If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.	

RECEIVED AT 108 W. WASHINGTON ST., HAGERSTOWN, MD.

13BR H 54 COLLECT NL

DENTON TEX NOV 16 1924

M P MOLLER ORGAN CO

HAGERSTOWN MD

HOOST LEFT TODAY UPON YOUR ADVICE HOPE YOU HAVE ARRANGED FOR ANOTHER ERECTOR IN HIS PLACE IF NOT PLEASE SEND ONE IMMEDIATELY MY POSITION EXCEEDINGLY UNCOMFORTABLE DUE TO THIS ADDITIONAL DELAY WOULD LIKE TO HAVE HOOST LATER IF POSSIBLE BUT THE MAIN POINT IS GET US A MAN TO CONTINUE WORK AT ONCE

W E METZENTHIN

734A NOV 17



North Texas State Teachers College

R. L. Marquis, President

Benton, Texas

DEPARTMENT OF EDUCATION

Saturday, Nov. 29, 1924.

Return to Toenjes

Dear Mr. Toenjes:

858

I have been rather disappointed at not having had the pleasure of a visit from you before this - for two reasons: first to help push along our erection work which has lagged, due to the fact of Mr. Hoost's departure for the east, and secondly because I am afraid there are several excellent prospects slipping away from us in the matter of organ contracts, running from \$ 10000 to 25000 each, with any number of others not so immediate.

I should be glad to enter into an agreement with you whereby I would be allowed 50% on any organ contract awarded to the Moeller firm, the ordinary rules applying to agents to apply in our agreement.

If you care to enter into such an arrangement kindly indicate in your next letter and I shall proceed immediately to hook up some of those in prospect.

Incidentally - could you send Mr. Barnhart up here to help Mr. Williams in the work of erection, or any other man you could spare at this time? Or, better still, could you come up here yourself, both, to push the work on our organ and to go with me to interview the prospects mentioned above? In one case, the decision is to be made in a very short time and we must move fast if we want to get in on it, in the other two it may be only a question of a few weeks and it would be no harm if we got in on the ground floor. In every one of these cases the persons awarding the contracts are personally known to me and I believe they would put considerable confidence in my recommendations.

Further - the sooner our organ is finished and can serve for demonstration purposes the better for our chances of landing the contracts.

I believe I have told you enough to make you see, both, the advisability of rushing our job to completion and the necessity of your coming here as early as ever possible.

Very sincerely,

W. E. Metzenthin

W. E. Metzenthin



North Texas State Teachers College

R. L. Marquis, President

Denton, Texas

DEPARTMENT OF EDUCATION

November 29, 1924.

858

Dear Mr. Shulenberger:

Your Mr. Williams has arrived and is now on the job; thank you for sending him to us so promptly. However, judging from a remark Mr. Williams made to a member of our faculty at whose house he is staying, I gather that Mr. Williams was a little dubious about tackling our job alone. Has he had the experience necessary to entrust the work to him? Could n't you get us an additional man from San Antonio, both, to push the job thru to completion at the earliest possible date and, also, to help and advise him when, or if, he strikes a snag?

There are three excellent prospects in Denton and Dallas right now - \$ 10000, 15000 and 25000~~0~~ respectively. If our organ is done and ready for demonstration it would be a cinch to land one or more - or all of them, without this tangible evidence of the excellency of your product several other reputable firms would have the inside track, due to the fact that they have already up and operating, each, a splendid instrument in Dallas, and all of them, having local representatives, well-known in their communities are letting no grass grow under their feet and are pulling all the wires there are in order to land the contract.

As I told you on my visit, the organ business is just in its infancy in Texas and now that you have a representative in the state who can not only supervise intelligently and expertly your erections, but can give first class service, it looks to me that you could do worse than to put us on your preferential list.

Incidentally - will you be good enough to tell me what the amount of commission is you are paying Mr. Toepjes. He has asked me to enter into an arrangement with him to sell organs in this part of the state and, before I enter into details of compensation I should like to know officially just what I can expect in the way of compensation for myself.

Kindest regards to everybody about the plant, Mr. Moeller, Sr. and Jr., Messrs. Funkhouser, and others about town. I still remember with distinct pleasure the very happy days I spent in your very hospitable little city last summer.

Very sincerely,

By the way - the shipment of reed from White has not arrived. Will you kindly investigate and find out the reason for the delay and to have them shipped at once, so that there may be no delay on that account.

W. E. McFadden



NORTH TEXAS
STATE TEACHERS COLLEGE

DENTON, TEXAS

P. E. McDONALD, REGISTRAR

14 January 1925.

Mr. M. P. Moller,
Hagerstown,
Maryland.

858

Dear Sir:--

I beg leave to acknowledge receipt of your communication in which you make inquiry concerning the pipe organ to be placed in the new Methodist church.

This is to advise you that a committee has been appointed to consider the purchase of the pipe organ, but I am under the impression that the committee will not be in a position to take the matter up before possibly June 1st. When your representative calls to see our new organ in the college auditorium, we shall be glad to confer with him. At any rate, we will communicate with you before any action is taken.

I am glad to report that the work of installing the organ in our auditorium is practically completed. While I am not a judge of matters of this kind, I am of the opinion that you have done us an excellent piece of work.

We are ready now to place the grills leading from the organ chamber to the main auditorium. These grills are about 12' x 8' 3". When we purchased the organ, we did not have the grills in mind and we do not understand as to whether you are to furnish them or not. Accordingly, we wish that you would advise us and give us the benefit of your experience as to the kind of grills that we should have. If you can supply these grills, please indicate about what the cost would be and how long it would take for you to complete the work.

Thanking you in advance for the favor of an early reply, and assuring you that we appreciate the interest that your company, through its representatives, has taken in installing the organ, I am,

Very truly yours,

J. W. Smith

Business Manager.

JWS:GB



DEPARTMENT OF EDUCATION

North Texas State Teachers College

R. H. Marquis, President

Denton, Texas

April 9, 1925.

858

Dear Mr. Shulenberger:

I have heard nothing as yet from Toenjes. I wonder when we may expect him. If you see him in Hagerstown or if you know where he can be reached, I wish you would communicate with him to the end that we have him come here with ~~xxx~~ as little delay as possible.

Last week another bad cipher developed in the Great, affecting about 7 stops. Besides this there were also a number of stops very badly out of tune. Inasmuch as we had scheduled a performance of Haydn's Creation for the following Monday, preceded in the afternoon by an organ recital, it was imperative for me to get the organ in the best possible shape by that time. For that reason I sent for an organ tuner and repair man from Dallas, Mr. Howell to remedy the most obvious defects and to halfway tune the worst sets of pipes.

Besides some of the old defects -- leaky, split wind chest under Tuba, etc., we found, after removing board by the side of Great wind chest, that an accumulation of dirt and lint had got into the valve controlling the above unified stops. Now this dirt could not possibly have got in to this presumably airtight compartment after the organ was installed, but must have been there before, and should have been cleaned out during installation. We further found several pipes filled with particles of cotton seed hulls; these also could not have got in the pipes after installation, there being no such anywhere in or near organ chambers, but must have been there before or during installation and should have been removed by the erectors. I also wrote you before that we found nearly a handful of saw dust in one of the wind chests.

All of these facts, together with others I have not such a distinct recollection of, establish beyond a shadow of reasonable doubt that the job of installation was done extremely carelessly, and hurriedly, I suppose due to the desire of the installers to get thru and get home, regardless.

When Mr. Toenjes arrived I was in hopes that he would stay on the job until everything was put in A - 1 condition, but on both occasions he plead the necessity of his being elsewhere and assured me that he would come back and put it in such condition. I tried my best to explain with as much show of reason as my fertile brain

to Officers of the College.



North Texas State Teachers College

R. L. Marquis, President

Antton, Texas

DEPARTMENT OF EDUCATION

could devise, -- and it kept me on the jump to manufacture reasons and excuses -- why we could not get the organ in shape now, but had to await the convenience of, first one man, then another, in the meantime cutting off one stop: the Vox, then another: the Tuba, then groups of 5 or 6 or 7; having silent notes; important units out of tune, etc., postponing our Sunday vesper organ recitals.

So, in despair, I called in this man from Dallas and he has been laboring on the job for about four days. I cant ask the college to pay this bill, for I am convinced, I know, that the troubles he remedied were not due to use after installation -- except, perhaps the factor of pipes out of tune, which might be attributable to bad air from blower, -- but were due, either to carelessness of shop workers or erectors. This man's bill is something like \$ 80 (exorbitant, I am sure, and I shall try to have it reduced) but whatever it is finally adjusted to, your firm must assume in all fairness, and business equity and good business policy, its payment.

I should be willing to recommend that the college pay its prorata for tuning, altho even in that case it will be urged that it was the fault of your erectors to permit the air for blower to be taken from unventilated basement. Not only did we not oppose taking the air from room above, (as a matter of ~~fact~~ I suggested this as the safest course to both Hoost and "illiams,) but some of us were decidedly of the opinion that this had better be done. But even if we had not been friendly to the idea, it would have been the duty of any real workman ~~with~~ with knowledge and a conscience to insist that the air be not taken from unventilated space under building; I would go so far as to say that I should have refused, ~~to~~ even if local authorities had opposed the move, to allow it to go anywhere than where sense and reason dictated, (if I had had charge of the erecting job).

It distresses me to have to write to you in this vein, but this distress is n't a circumstance to the embarrassment and humiliation I suffer everytime I have to think up alibis for the more and more unsympathetic ears of our administrative officers; and whatever annoyance it may cause you is more than outmatched by the pain it has given me.

— And yet, or still, Your sincere friend,

Check received. Thanks!

W E McFadden